

Overview **Funding Investors** Acquisitions **IPOs** Companies Unicorns **Business Models** News



Appendix

Overview **Funding Investors** Acquisitions **IPOs** Companies Unicorns **Business Models** News **Appendix**

Summary



Environment Tech - India - Summary (1/2)

Top Companies



BluSmart

(2019, Gurugram, \$142M)



Ola Electric

(2017, Bengaluru, \$1000M)



Ather Energy

(2013, Bengaluru, \$445M)



Atomberg

(2012, Mumbai, \$128M)



Yulu

(2017, Bengaluru, \$125M)



Log9 Materials

(2015, Bengaluru, \$90.0M)



Zypp Electric

(2017, Gurgaon, \$37.5M)



Cygni Energy

(2014, Hyderabad, \$28.5M)

What is included

Companies providing software solutions for water, solid waste and air management. It also includes companies providing tech heavy hardware and advanced materials for the same in India.

Key Stats



3,226

Companies



865

Funded Companies



\$7.3B

Total Funding



\$3.1B

Funding in last 2 years



25

Acquisitions

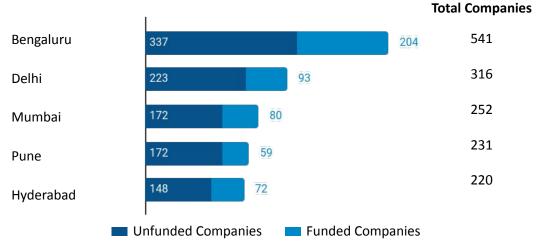


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IPOs

Scope of Feed

Top Cities by Companies

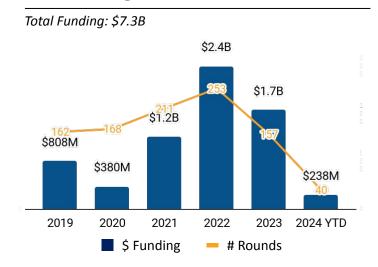


Environment Tech - India - Summary (2/2)

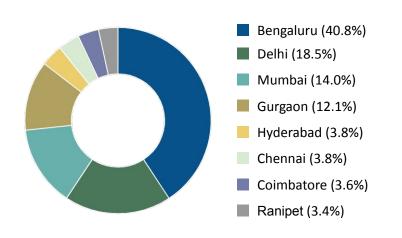
Companies by Stage



Y-o-Y Funding



\$ Funding by Cities



Top Funding Rounds in last 2y

Com	pany	Round Details
X	Avaada (2009, New Delhi, \$880M)	\$233M-Series F
AMPERE	Ampere Vehicles (2008, Coimbatore, \$229M)	\$220M-Series B
GREAVES ELECTRIC MOBILITY	Greaves Electri (2008, Bengaluru, \$226M)	\$220M-Series D
dle	TI Clean Mobili (2022, Chennai, \$145M)	\$145M-Series D
mahindra ELECTRIC AUTOMOBILE	Mahindra Electr (2023, Mumbai, \$145M)	\$145M-PE

Top Investors

Stage	Investor	# Portfolio
Seed Stage	LetsVenture Social Alpha CIIE	22 22 18
Early Stage	LetsVenture Angel List Venture Catalysts	17 8 8
Late Stage	Aavishkaar Capital Aavishkaar Capital Asian Development Bank	2 2 2

Top Exits

Type	Company	Acq. Price/IPO Mcap
	SunSure (2015, Delhi)	\$400M
Acq.	Gram Power (2010, Jaipur)	\$100M
	IPLTech Electric (2018, Faridabad)	\$30.8M
IDO	Sterling and Wilso (1927, Mumbai)	n \$1.7B
IPO	ideaForge (2007, Mumbai, \$53.8	\$339 M



Summary **Funding Funding Funnel** Y-o-Y Funding Trends Investors Acquisitions Funding by Geography **IPOs** Y-o-Y Stage wise Funding Companies Median Round Size by Stage Unicorns New Entrants to Funded Club **Business Models** Funding by Team Background - College wise Funding by Team Background - Company wise News **Appendix** List of Key Funding Rounds

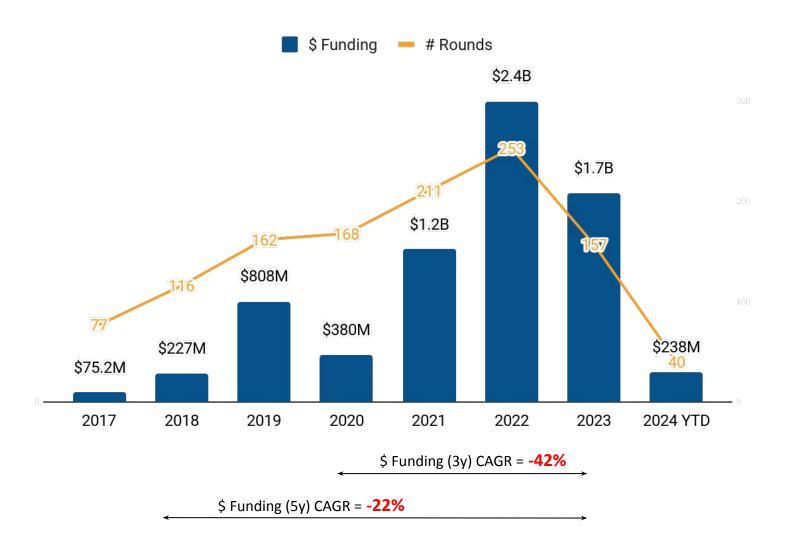


Funding Funnel

Stage	# Companies		Funding Funnel %	Moved from previous Stage %	Avg. Years from first funding
Founded	3,226	-	-	-	
Funded	865		100%	27%	-
Series A+	124		14%	14%	2.8
Series B+	54		6%	44%	4.9
Series C+	29		3%	54%	6.5
Series D+	14		1.6%	48%	6.8

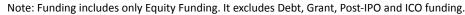


Y-o-Y Funding Trends



Top Funding Rounds in last 2 years

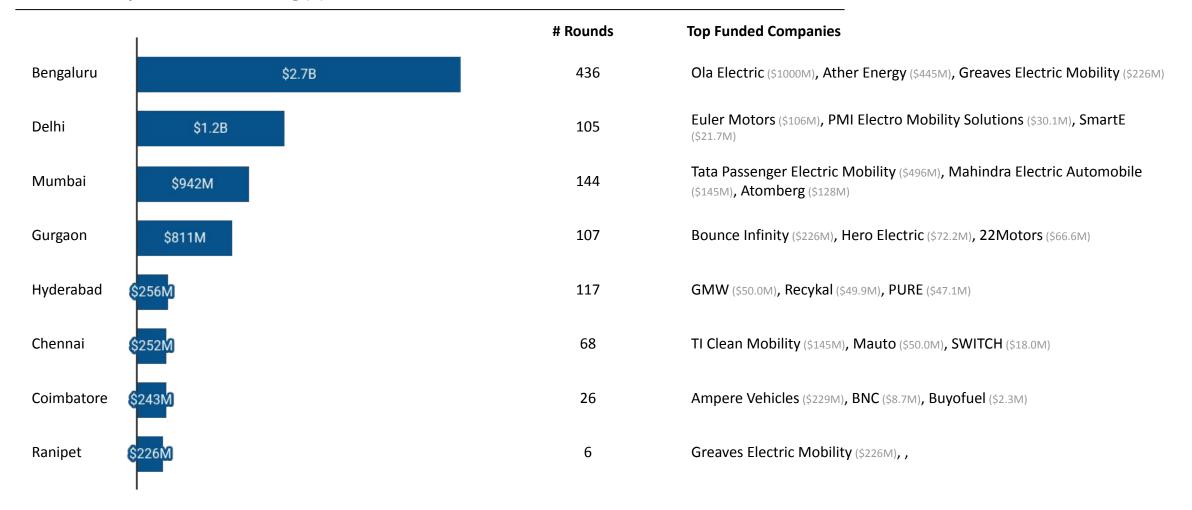
Company		Funding Round
	Avaada (2009, India)	\$233M - Series F
AMPERE	Ampere Vehicles (2008, India)	\$220M - Series B
GREAVES ELECTRIC MODILITY	Greaves Electric Mob (2008, India)	\$220M - Series D
dhe	TI Clean Mobility (2022, India)	\$145M - Series D
madelinging GRTMC. In The Cont. II	Mahindra Electric Au (2023, India)	\$145M - PE
GIA (LECTRIC)	Ola Electric (2017, India)	\$140M - Series E
(3)	Ather Energy (2013, India)	\$109M - Series E
3	Atomberg (2012, India)	\$86.0M - Series C
Ŷ	Yulu (2017, India)	\$83.0M - Series B
cöñnect)	LeadsConnect (2009, India)	\$60.4M - Series A





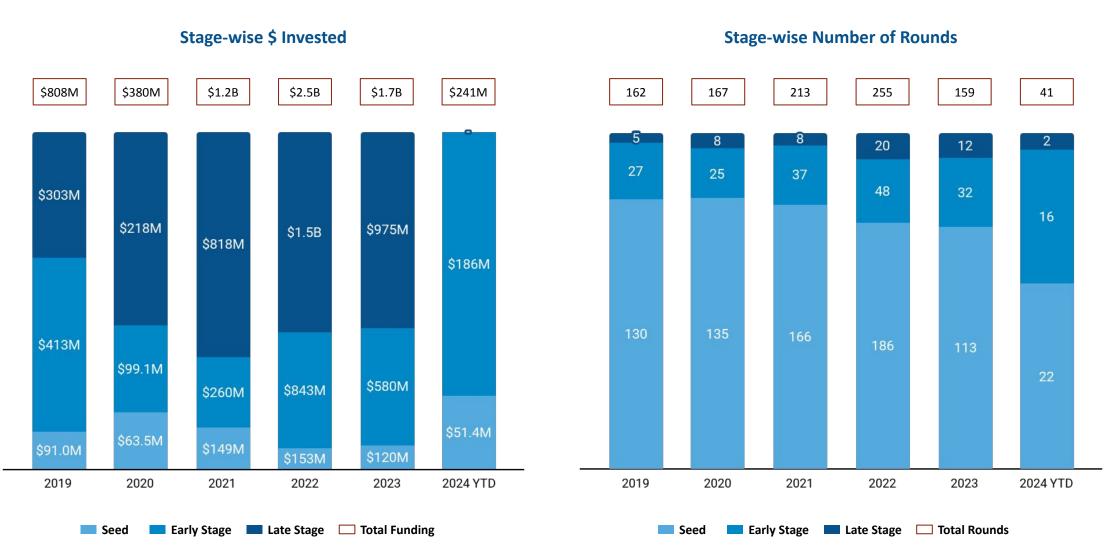
Funding by Geography

Distribution by Cities - Total Funding (\$)





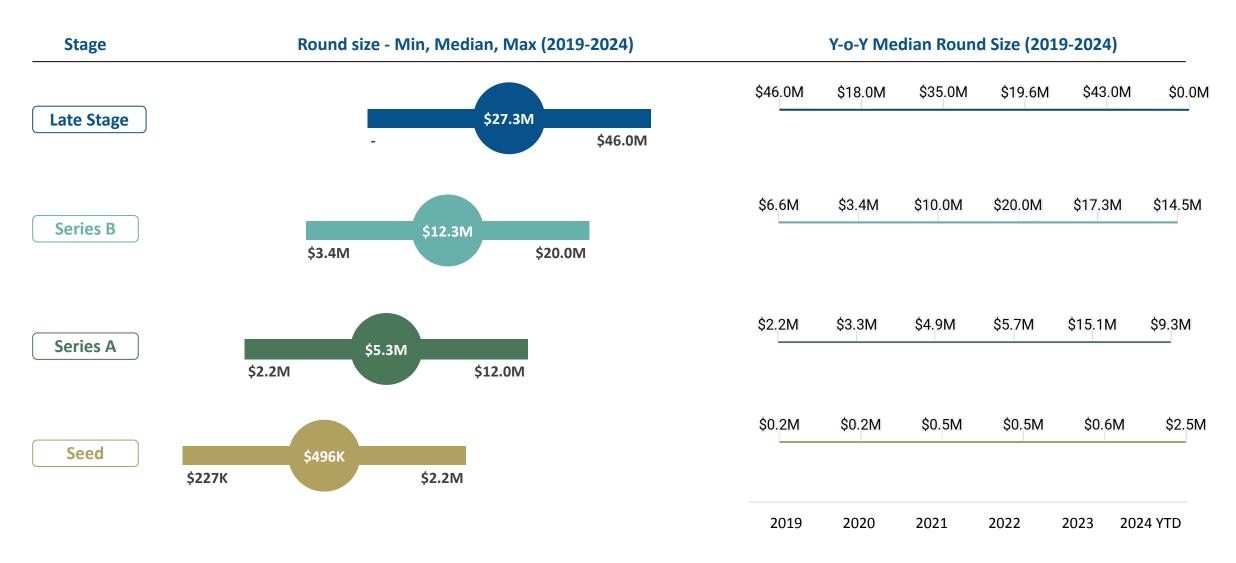
Y-o-Y Stage-wise Funding Trends



Note: Seed includes Seed, Angel rounds. Early Stage includes Series A,B rounds. Late Stage includes Series C+, PE, Pre-IPO rounds.

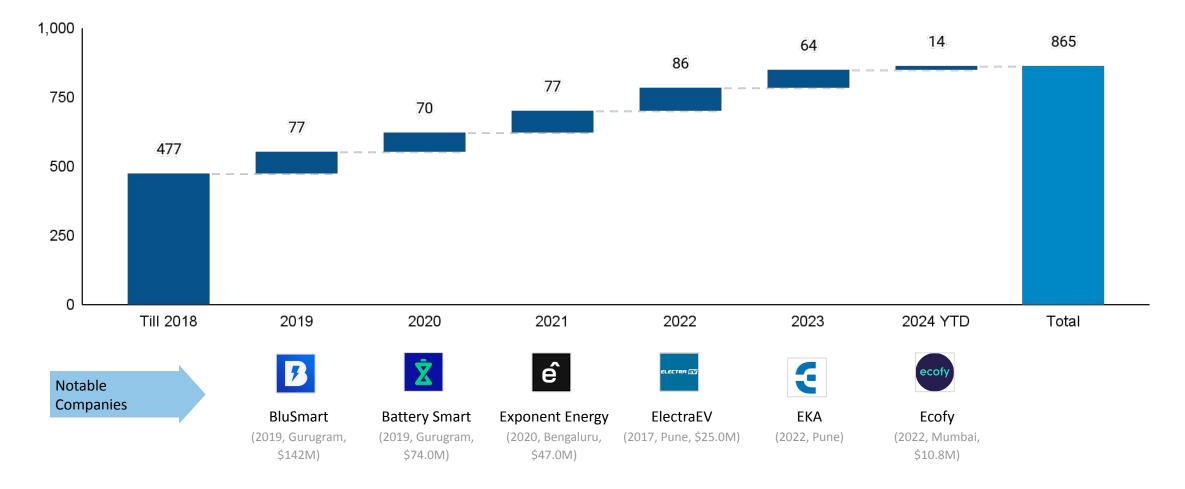


Median Round Size by Stage



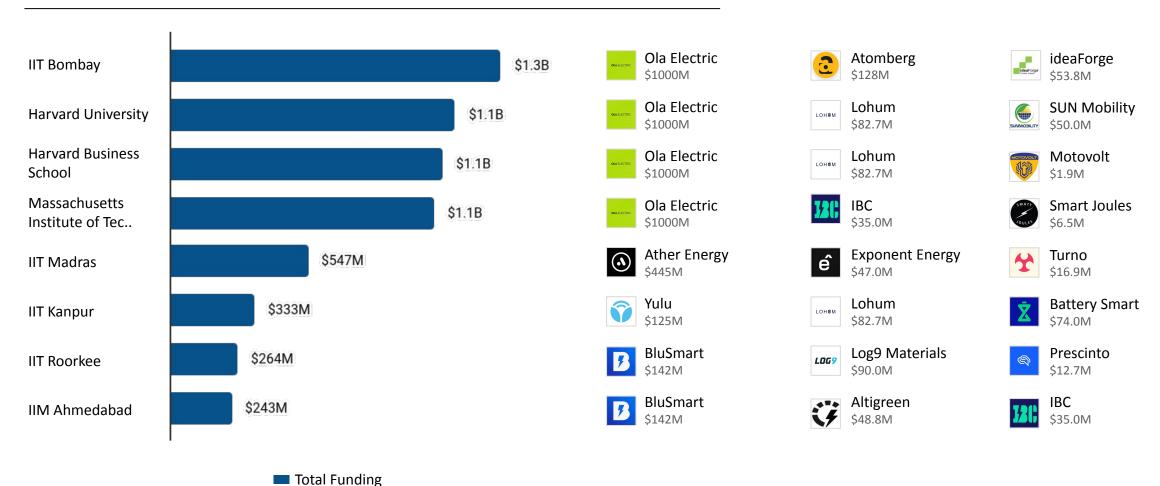


New Entrants to Funded Club



Funding by Team Background - College wise

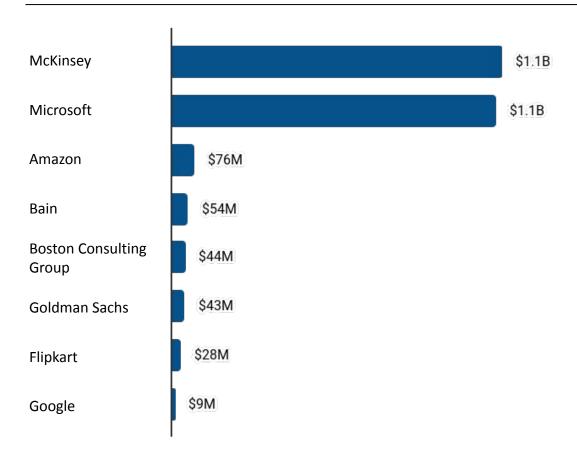
Distribution by Team Background





Funding by Team Background - Company wise

Distribution by Team Background







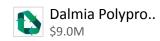






























IBC \$35.0M















■ Total Funding



Top Funding Rounds in last 24 months (1/2)

Company	\$ Amount	Round	Date	Investors
Avaada (2009, New Delhi, \$880M)	\$233M	Series F	Jun 2023	Brookfield Asset Management, GPSC
Ampere Vehicles (2008, Coimbatore, \$229M)	\$220M	Series B	Jun 2022	Abdul Latif Jameel
Greaves Electri (2008, Bengaluru, \$226M)	\$220M	Series D	Jun 2022	Abdul Latif Jameel
TI Clean Mobili (2022, Chennai, \$145M)	\$145M	Series D	Feb 2023	SBI, Multiples Alternate Asset Management
Mahindra Electr (2023, Mumbai, \$145M)	\$145M	PE	Aug 2023	Temasek
Ola Electric (2017, Bengaluru, \$1000M)	\$140M	Series E	Jul 2023	Temasek, Tiger Global Management, DIG Investment, <u>+2 more</u>
Ather Energy (2013, Bengaluru, \$445M)	\$109M	Series E	Sep 2023	GIC, Hero MotoCorp
Atomberg (2012, Mumbai, \$128M)	\$86M	Series C	May 2023	Temasek, Steadview, Jungle Ventures, <u>+3 more</u>
Yulu (2017, Bengaluru, \$125M)	\$83M	Series B	Sep 2022	Magna, Bajaj Auto
LeadsConnect (2009, Noida, \$61.0M)	\$60M	Series A	Aug 2023	BL Agro Oils
Euler Motors (2018, Delhi, \$106M)	\$60M	Series C	Oct 2022	GIC, Asian Development Bank, Athera, <u>+6 more</u>
Charge Zone (2018, Vadodara, \$89.7M)	\$54M	Series A	Mar 2023	BlueOrchard

Top Funding Rounds in last 24 months (2/2)

Ather Energy (2013, Bengaluru, \$445M) \$50M \$Series E Oct 2022 Caladium Investment, NIIF, Herald Square Partners Kabira Mobility (2017, Sancoale, \$50.0M) \$50M \$Series A Mar 2023 Al-Abdullah Group Husk Power Syst (2008, Patna, \$74.3M) \$43M \$Series D Oct 2023 FMO, Swedfund, Proparco, ±3 more Log9 Materials (2015, Bengaluru, \$90.0M) \$40M \$Series B Jan 2023 PETRONAS, InCred, Unity Small Finance Bank, ±2 more River (2020, Bengaluru, \$68.0M) \$40M \$Series B Feb 2024 Maniv Mobility, Toyota Ventures, Al-Futtaim, ±2 more BluSmart (2019, Gurugram, \$142M) \$37M \$Series A Feb 2023 Kotak Mahindra Bank, Mayfield, BP Ventures, ±17 more Bee Flights (2022, Bengaluru, \$36.3M) \$36M \$Series C Dec 2022 \$RAM & MRAM Group IBC (2022, Bengaluru, \$35.0M) \$35M \$Seed Jan 2024 RTP Global, Beenext, Veda VC
Husk Power Syst (2008, Patna, \$74.3M) \$43M Series D Oct 2023 FMO, Swedfund, Proparco, ±3 more Log9 Materials (2015, Bengaluru, \$90.0M) \$40M Series B Jan 2023 PETRONAS, InCred, Unity Small Finance Bank, ±2 more River (2020, Bengaluru, \$68.0M) \$40M Series B Feb 2024 Maniv Mobility, Toyota Ventures, Al-Futtaim, ±2 more BluSmart (2019, Gurugram, \$142M) \$37M Series A Feb 2023 Kotak Mahindra Bank, Mayfield, BP Ventures, ±17 more Bee Flights (2022, Bengaluru, \$36.3M) \$36M Series C Dec 2022 SRAM & MRAM Group IBC (2022, Bengaluru, \$35.0M) \$35M Seed Jan 2024 RTP Global, Beenext, Veda VC
Log9 Materials (2015, Bengaluru, \$90.0M) \$40M Series B Jan 2023 PETRONAS, InCred, Unity Small Finance Bank, ±2 more River (2020, Bengaluru, \$68.0M) \$40M Series B Feb 2024 Maniv Mobility, Toyota Ventures, Al-Futtaim, ±2 more BluSmart (2019, Gurugram, \$142M) \$37M Series A Feb 2023 Kotak Mahindra Bank, Mayfield, BP Ventures, ±17 more Bee Flights (2022, Bengaluru, \$36.3M) \$36M Series C Dec 2022 SRAM & MRAM Group III IBC (2022, Bengaluru, \$35.0M) \$35M Seed Jan 2024 RTP Global, Beenext, Veda VC
River (2020, Bengaluru, \$68.0M) \$40M Series B Feb 2024 Maniv Mobility, Toyota Ventures, Al-Futtaim, ±2 more BluSmart (2019, Gurugram, \$142M) \$37M Series A Feb 2023 Kotak Mahindra Bank, Mayfield, BP Ventures, ±17 more Bee Flights (2022, Bengaluru, \$36.3M) \$36M Series C Dec 2022 SRAM & MRAM Group IBC (2022, Bengaluru, \$35.0M) \$35M Seed Jan 2024 RTP Global, Beenext, Veda VC
BluSmart (2019, Gurugram, \$142M) \$37M Series A Feb 2023 Kotak Mahindra Bank, Mayfield, BP Ventures, +17 more Bee Flights (2022, Bengaluru, \$36.3M) \$36M Series C Dec 2022 SRAM & MRAM Group IBC (2022, Bengaluru, \$35.0M) \$35M Seed Jan 2024 RTP Global, Beenext, Veda VC
Bee Flights (2022, Bengaluru, \$36.3M) \$36M Series C Dec 2022 SRAM & MRAM Group IBC (2022, Bengaluru, \$35.0M) \$35M Seed Jan 2024 RTP Global, Beenext, Veda VC
IBC (2022, Bengaluru, \$35.0M) \$35M Seed Jan 2024 RTP Global, Beenext, Veda VC
Pattern Cream (2000 0 Annual Carlos A Carlos A Luc 2022 Dritish International Investment Tigan Clabel Man, 11 mans
Battery Smart (2019, Gurugram, \$74.0M) \$33M Series A Jun 2023 British International Investment, Tiger Global Man, <u>+1 more</u>
PMI Electro Mob (2017, Delhi, \$30.1M) \$30M Series C Oct 2023 Piramal Group
É Exponent Energy (2020, Bengaluru, \$47.0M) \$26M Series B Dec 2023 Eight Roads Ventures, Lightspeed Venture Partners, +3 more
Statiq (2019, Gurgaon, \$27.5M) \$26M Series A Jun 2022 Shell

View all 360 funding rounds on Tracxn Platform

Summary

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YoY Investor Trends

Most Active Investors: VC - Seed

Most Active Investors: VC - Early

Most Active Investors: VC - Late

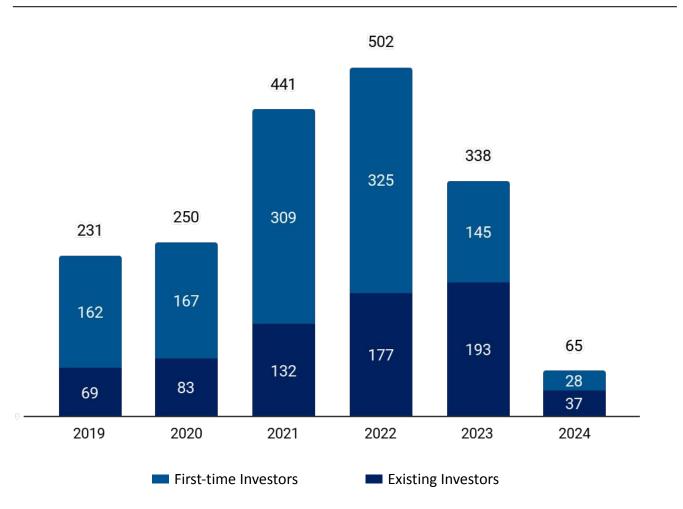
Most Active Investors: PE

Most Active Investors: Accelerators & Incubators



Y-o-Y Active Investors

Y-o-Y # of unique Institutional Investors in Environment Tech - India



Top Institutional Investors in the last 2 years

Stage	Investor name	# Rounds in Last 2y ¹
	LetsVenture	18
Seed Stage	We Founder Circle	13
		8
	Contract LetsVenture	6
Early Stage	We Founder Circle	5
	3one4 Capital	4
	CC Alteria Capital	3
Late Stage	Chiratae Ventures	3
	₩ GIC	3

Note: First-time investors and Existing Investors are calculated from the available Equity Funding Rounds on Tracxn Platform. 1.The numbers in bracket correspond to the change from previous period.



Most Active Investors: VC - Seed

#	Investor Name	Country	# Overall investments	# Investments in Feed*	Notable Investments in Feed*
1	Blume	India	266	10	Yulu (\$125M), Euler Motors (\$106M), Battery Smart (\$74.0M)
2	100X.VC	India	153	8	Fyllo (\$2.6M), EMO Energy (\$1.4M), Batterypool (\$385K)
3	Sangam Ventures	India	17	6	DrinkPrime (\$12.8M), Smart Joules (\$6.5M), Cell Propulsion (\$4.4M)
4	© Good Capital	India	49	6	WEGoT (\$5.0M), Cell Propulsion (\$4.4M), Accacia (\$2.5M)
5	Soonicorn Ventures	India	77	5	Zypp Electric (\$37.5M), AutoNxt Automation (\$3.9M), Pointo (\$3.0M)
6	Omnivore	India	52	5	Ecozen Solutions (\$33.7M), Fasal (\$19.4M), Varaha (\$12.7M)
7	Avaana Capital Advisors	India	28	5	Fasal (\$19.4M), Turno (\$16.9M), Aerem (\$8.2M)
8	Micelio	India	8	5	ElectricPe (\$8.3M), NewTrace (\$6.7M), ePlane (\$6.6M)
9	*seafund Seafund	India	21	5	Redwing (\$3.5M), Genrobotics (\$3.0M), Simactricals (\$90.0K)
10	Gruhas Gruhas	India	38	5	WEGoT (\$5.0M), Ossus Biorenewables (\$2.4M), Buyofuel (\$2.3M)

Note: *Feed = Environment Tech - India. The number in bracket refers to the total funding raised by the company.



Most Active Investors: VC - Early Stage

#	Investor Name	Country	# Overall investments	# Investments in Feed*	Notable Investments in Feed*
1	Tiger Global Management	United States	773	4	Ola Electric (\$1000M), Ather Energy (\$445M), Absolute (\$116M)
2	Sequoia Capital	United States	1567	3	Bounce Infinity (\$222M), Log9 Materials (\$90.0M), Svarochi (\$6.0M)
3	Peak XV Partners	India	307	2	Bounce Infinity (\$222M), Absolute (\$116M), Log9 Materials (\$90.0M)
4	Accel Accel	United States	1051	2	Bounce Infinity (\$222M), Fibmold (\$10.0M), Accacia (\$2.5M)
5	Saama Capital	India	83	2	Euler Motors (\$106M), Chakr Innovation (\$12.8M), AutoNxt Automation (\$3.9M)
6	Sixth Sense Ventures	India	57	2	Altigreen (\$48.8M), Phool (\$12.7M)
7	Cornerstone Venture Partners	United States	22	2	Log9 Materials (\$90.0M), Hero Electric (\$72.2M)
8	Pawan Munjal Family Trust	India	6	2	Ola Electric (\$1000M), Exponent Energy (\$47.0M)
9	GJNX Ventures	-	3	2	BluSmart (\$142M), Rite Water Solutions (\$14.0M)
10	Geodesic Holdings	-	2	2	Charge Zone (\$89.7M), Prescinto (\$12.7M)

Note: *Feed = Environment Tech - India. The number in bracket refers to the total funding raised by the company. Early Stage refers to Series A and Series B rounds



Most Active Investors: VC - Late Stage

#	Investor Name	Country	# Overall investments	# Investments in Feed*	Notable Investments in Feed*
1	The Rise Fund	United States	85	1	Tata Passenger Electric Mobility (\$496M), ElementRe Technologies (\$2.1M)
2	think Think Investments	United States	26	1	ideaForge (\$53.8M)
3	TEKNE Tekne Capital Management	United States	4	1	Ola Electric (\$1000M)
4	Ashna Advisors	India	2	1	Ola Electric (\$1000M)
5	Alpine Opportunity Fund	United States	1	1	Ola Electric (\$1000M)
6	Blue Investment	United States	1	1	Ola Electric (\$1000M)
7	Tekne Private Ventures	United States	1	1	Ola Electric (\$1000M)
8	DST Global	United Kingdom	175	0	Bounce Infinity (\$222M)
9	SoftBank Vision Fund	United Kingdom	339	0	Ola Electric (\$1000M)
10	Action Potential Venture Capital	United States	12	0	Offgrid Energy Labs

Note: *Feed = Environment Tech - India. The number in bracket refers to the total funding raised by the company. Late Stage refers to Series C & beyond rounds.



Most Active Investors: PE

#	Investor Name	Country	# Overall investments	# Investments in Feed*	Notable Investments in Feed*
1	Anicut Capital	India	116	7	Log9 Materials (\$90.0M), Zypp Electric (\$37.5M), Echargeup (\$9.6M)
2	British International Investment	United Kingdom	254	4	Euler Motors (\$106M), Battery Smart (\$74.0M), CropIn (\$68.9M)
3	FMO FMO	Netherlands	126	3	Avaada (\$880M), Husk Power Systems (\$74.3M), Ecofy (\$10.8M)
4	Baring Private Equity Partners	India	75	3	Lohum (\$82.7M), Battery Smart (\$74.0M), Matter Energy (\$15.9M)
5	Neev Fund	India	14	3	Hygenco (\$25.4M), GPS Renewables (\$20.0M), Chakr Innovation (\$12.8M)
6	Forum Synergies	India	8	3	Ampere Vehicles (\$229M), Greaves Electric Mobility (\$226M), Attero (\$31.1M)
7	Lightrock	United Kingdom	91	2	Lithium Urban Technologies (\$28.1M), edgegrid (\$6.0M)
8	Zephyr Peacock	India	24	2	Vidyut (\$15.1M), BatX (\$7.0M)
9	SAB Holding	Saudi Arabia	30	2	Log9 Materials (\$90.0M), Fasal (\$19.4M)
10	South Yarra Holdings	India	38	2	Carbonlites (\$1.7M), ZedBee Technologies (\$732K)

Note: *Feed = Environment Tech - India. The number in bracket refers to the total funding raised by the company.



Most Active Investors: Accelerators & Incubators

#	Investor Name	Country	# Overall investments	# Investments in Feed*	Notable Investments in Feed*
1	CIIE CIIE	India	267	17	ideaForge (\$53.8M), Matter Energy (\$15.9M), ePlane (\$6.6M)
2	Social Alpha	India	126	14	Phool (\$12.7M), Satyukt (\$1.7M), Kritsnam (\$1.5M)
3	Venture Catalysts	India	323	14	BluSmart (\$142M), Charge Zone (\$89.7M), Zypp Electric (\$37.5M)
4	Z Nation Lab	United States	106	11	BluSmart (\$142M), Charge Zone (\$89.7M), Zypp Electric (\$37.5M)
5	SINE	India	158	9	Atomberg (\$128M), ideaForge (\$53.8M), INDRA (\$4.3M)
6	Me Founder Circle	India	154	9	BluSmart (\$142M), Zypp Electric (\$37.5M), Oben Electric (\$11.9M)
7	viliger Villgro	India	124	8	Ecozen Solutions (\$33.7M), Skymet Weather (\$11.8M), Kritsnam (\$1.5M)
8	Rainmatter	India	93	8	Accacia (\$2.5M), Ossus Biorenewables (\$2.4M), Wastelink (\$1.5M)
9	RTBI RTBI	India	145	7	Ather Energy (\$445M), Log9 Materials (\$90.0M), Cygni Energy (\$28.5M)
10	9Unicorns	India	149	7	BluSmart (\$142M), Zypp Electric (\$37.5M), DrinkPrime (\$12.8M)

Note: *Feed = Environment Tech - India. The number in bracket refers to the total funding raised by the company.



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Acquisition Trends

List of Acquisitions

Most Active Acquirers

List of Acquihires



Quick Snapshot - Acquisitions

Key Stats



25

Total Acquisitions



4.1 Yrs

Avg. yrs from first funding to Acq.



\$21.1M

Avg. Funding raised before Acq.



\$80.1M

Avg. Acq. Price

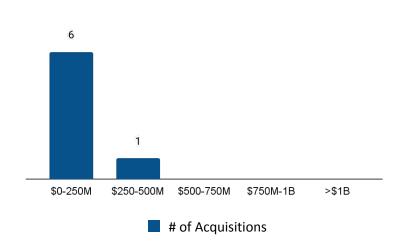
Top Investors by # Acq. Exits

Investor	# Acq.	Notable Acq.
reason Unreasonable	2	Lithium Urban Technologies
Abdul Latif Jameel	1	Ampere Vehicles
Advaith Motors	1	Lithium Urban Technologies
Rnt Associates	1	Ampere Vehicles
Accretive Cleantech Finance	1	Autovert

Y-o-Y Acquisition Trends



Acquisitions Distribution by Acq. Price



All-time Top Acquisitions

Com	pany	Acq. Price
SUNSURE	SunSure (2015, Delhi)	\$400M
\$\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	Gram Power (2010, Jaipur)	\$100M
0	IPLTech Electric (2018, Faridabad)	\$30.8M
TIREX	Tirex chargers (2017, Ahmedabad, \$2.0M)	\$12.5M
AMPERE	Ampere Vehicles (2008, Coimbatore, \$229M)	\$11.0M
die	Kineco Group (1995, Bardez)	\$6.2M
dh	Adicca Energy Solu (2017, Hyderabad)	\$1.2K
EMURON	Emuron (2018, Noida, \$39.4K)	-
	Himadri energy (2022, Gurgaon)	-
MANMECH SMART SOLUTIONS	ManMech Smart Solu (2020, Thiruvananthapuram)	-



List of Acquisitions

Company	Acquirer(s)	Acq. Date	Acq. Price
Emuron (2018, Noida, \$39K)	Livguard	Dec 2023	NA
Himadri energy (2022, Gurgaon)	Himadri Chemicals and Industries	Nov 2023	NA
Tirex chargers (2017, Ahmedabad, \$2M)	Gulf Oil	Aug 2023	\$12M
ManMech Smart Solutions (2020, Thiruvananthapuram)	-	Jun 2023	NA
Adicca Energy Solutions (2017, Hyderabad)	ISMT	May 2023	\$1K
Gram Power (2010, Jaipur)	I Squared Capital	Feb 2023	\$100M
Autovert (2016, Bengaluru, \$194K)	Ecofy	Dec 2022	NA
SunSure (2015, Delhi)	Partners Group	Dec 2022	\$400M
Revolt Motors (2019, Gurgaon, \$20M)	RattanIndia Enterprises	Oct 2022	NA
IPLTech Electric (2018, Faridabad)	TI Clean Mobility	Jul 2022	\$31M

List of Acquisitions

Company	Acquirer(s)	Acq. Date	Acq. Price
Eruvaka Technologies (2012, Vijayawada, \$7M)	Nutreco	Jun 2022	NA
Prakshep (2016, Bengaluru, \$507K)	Arya	Jun 2022	NA
Numocity (2018, Bengaluru, \$1M)	ABB	May 2022	NA
Earth Energy EV (2017, Mumbai)	Jindal textiles	May 2022	NA
SmarterHomes (2013, Bengaluru, \$4M)	Kathari Water	May 2022	NA
Carnot (2015, Mumbai, \$1M)	Mahindra	Mar 2022	NA
Lithium Urban Technologies (2013, Bengaluru, \$28M)	EverSource Capital	Mar 2022	NA
Cellestial E-mobility (2019, Hyderabad, \$701K)	TI Clean Mobility	Jan 2022	NA
AirProbe (2017, Bengaluru, \$26K)	Zeitview	Dec 2021	NA
Bestway Agencies (2013, Bahadurgarh)	-	Oct 2021	NA

View all 25 companies on Tracxn Platform



Most Active Acquirers

#	Acquirer	Country	# Acq.	Average Acq. Price	Companies Acquired
1	TI Clean Mobility	Chennai	2	\$30.8M	IPLTech Electric (\$30.8M), Cellestial E-mobility <u>+-2 more</u>
2	Inguard Livguard	Gurgaon	1	0	Emuron <u>+-3 more</u>
3	Himadri Chemicals and Industries	Kolkata	1	0	Himadri energy <u>+-3 more</u>
4	Gulf Oil	Wellesley	1	\$12.5M	Tirex chargers (\$12.5M) <u>+-3 more</u>
5	ISMT userse today to a har ISMT	Pune	1	\$1.2K	Adicca Energy Solutions (\$1.2K) +-3 more
6	I Squared Capital	Delhi	1	\$100M	Gram Power (\$100M) <u>+-3 more</u>
7	ecofy Ecofy	Mumbai	1	0	Autovert <u>+-3 more</u>
8	Partners Group	Mumbai	1	\$400M	SunSure (\$400M) <u>+-3 more</u>
9	RattanIndia Enterprises	Delhi	1	0	Revolt Motors <u>+-3 more</u>

List of Acqui-hires

Company	Acquirer	Acq. Date	Acq. Price
Stripes Motors (2019, Guwahati)	e-Ashwa Automotive	Jul 2022	NA
CropTrails (2017, Indore)	SatSure	May 2022	NA
Singularity Automat (2017, Bengaluru, \$1M)	Stanza Living	Apr 2022	NA
Neurafarms (2017, Indore)	AiDash	Feb 2022	NA
22Motors (2016, Gurgaon, \$67M)	Bounce	Oct 2021	NA
Mobilytics (2019, Delhi)	Get My Parking	Mar 2021	NA
Volta Motors (2015, Chennai, \$100K)	Smartron	Feb 2017	NA
Maven Systems (2009, Pune)	Moschip	Sep 2016	NA

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IPO Trends

List of IPOs



Quick Snapshot - IPOs

Key Stats



14

Total IPOs



10.3 Yrs

Avg. yrs from first funding to IPO



\$41.9M

Avg. Funding raised before IPO



\$262M

Avg. IPO Mcap

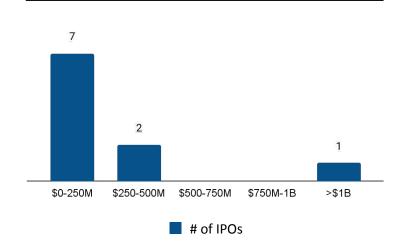
Top Investors by # IPO Exits

Investor		# IPOs	Notable IPOs
KPITALISM KPita	lism	2	KPIT, Olectra
ONE 360 0	One	1	ideaForge
Adity	a Birla Capital	1	Sterling and Wilson
AE A&E	Investments	1	ideaForge
Abak Mana	kus Asset ager	1	Sterling and Wilson

Y-o-Y IPO Trends



IPOs Distribution by IPO Mcap



All-time Top IPOs

IPO MCap
) \$1.7B
8M) \$339M
\$269M
\$207M
\$26.3M
\$15.1M
\$5.9M
\$5.6M
\$2.6M
\$2.6M



List of IPOs

Con	npany	Investors	IPO Date	IPO Mcap
9	Exicom (1994, Gurgaon)	-	Mar 2024	\$207M
	AhaSolar (2017, Ahmedabad)	-	Jul 2023	\$6M
	IKIO Lighting (2016, Noida)	-	Jun 2023	\$269M
ideaForge/ Create traps	ideaForge (2007, Mumbai, \$54M)	360 One, Think Investme, +21 more	Jun 2023	\$339M
Kroue leaguring	Kotyark (2016, Vadodara)	-	Nov 2021	\$6M
BANKA CO	Banka BioLoo (2009, Hyderabad)	Ashv Finance	Oct 2020	\$15M
	Sterling and Wilson (1927, Mumbai)	Abakkus Asset Manager, +10 more	Aug 2019	\$1.7B
KPIT	KPIT (1990, Pune, \$30M)	ChrysCapital, CX Partne, +2 more	Apr 2019	-
alla	Roxy Exports (1988, Ludhiana)	-	Jan 2016	-
Gënus	Genus (1992, Jaipur)	-	Jul 2005	\$3M

List of IPOs

Company		Investors	IPO Date	IPO Mcap
\triangle	Olectra (2000, Hyderabad)	KPitalism	Nov 2001	\$26M
Gënus soargizing tres	Genus Power Infrastructure (1992, Jaipur)	-	Sep 2001	\$3M
ECOTOCO Subspring and Size your weaks to the best	Eco Recycling (1994, Mumbai)	-	Jun 1995	-
dh	Moser Baer (1983, Delhi)	Epiris	Jun 1995	-

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Top Companies

Early Stage Editor's Pick

Companies by Geography

Companies by Team Background - College wise

Companies by Team Background - Company wise

Funded Deadpooled Companies



Top Companies

Company	Tracxn Score
BluSmart (2019, Gurugram, \$142M)	79.9
Ola Electric (2017, Bengaluru, \$1000M)	78.9
Ather Energy (2013, Bengaluru, \$445M)	75.8
Atomberg (2012, Mumbai, \$128M)	75.4
Yulu (2017, Bengaluru, \$125M)	73.4
Log9 Materials (2015, Bengaluru, \$90.0M)	72.1
Zypp Electric (2017, Gurgaon, \$37.5M)	71.8
Cygni Energy (2014, Hyderabad, \$28.5M)	71.6
Lithium Urban Tech (2013, Bengaluru, \$28.1M)	71.3
Magenta (2017, Navi Mumbai, \$56.2M)	70.7

Company	Tracxn Score
Ultraviolette (2016, Bengaluru, \$64.1M)	69.7
ideaForge (2007, Mumbai, \$53.8M)	68.4
Bolt.Earth (2017, Bengaluru, \$24.6M)	68.0
Ecozen Solutions (2010, Pune, \$33.7M)	67.5
Lohum (2018, Noida, \$82.7M)	66.9
KPIT (1990, Pune)	66.2
Battery Smart (2019, Gurugram, \$74.0M)	65.8
DrinkPrime (2016, Bengaluru, \$12.8M)	65.7
Altigreen (2013, Bengaluru, \$48.8M)	64.9
Statiq (2019, Gurgaon, \$27.5M)	64.8

Company	Tracxn Score
Husk Power Systems (2008, Patna, \$74.3M)	64.3
Attero (2008, Roorkee, \$31.1M)	63.9
Let's Recycle (2012, Ahmedabad, \$38.6M)	63.5
GPS Renewables (2012, Bengaluru, \$20.0M)	63.5
Ampere Vehicles (2008, Coimbatore, \$229M)	62.4
Avaada (2009, New Delhi, \$880M)	61.9
Nepra (2006, Ahmedabad, \$39.3M)	61.8
Euler Motors (2018, Delhi, \$106M)	61.8
Cropin (2010, Bengaluru, \$68.9M)	61.7
GREAVES ELECTRIC M MOBILITY (2008, Bengaluru, \$226M)	61.6

View all 3,226 companies on <u>Tracxn Platform</u>

Note: Tracxn Score is a proprietary score based on various market signals reflecting the company's size, execution and growth.



Early Stage Editor's Pick

Company		Tracxn Score
<	Kazam (2020, Bengaluru, \$5.5M)	59.3
ᡚfyllo°	Fyllo (2019, Bengaluru, \$2.6M)	58.8
MARUT - DRONES-	Marut Drones (2019, Hyderabad, \$100K)	57.8
COBNC	BNC (2020, Coimbatore, \$8.7M)	55.1
ePlane.ai	ePlane (2019, Chennai, \$6.6M)	53.5
7	Hala mobility (2020, Hyderabad, \$1.0M)	53.3
BiofuelCircle	BiofuelCircle (2020, Pune, \$1.9M)	52.8
	Hop Electric Mobil (2019, Jaipur, \$2.6M)	52.2
2	NewTrace (2020, Bengaluru, \$6.7M)	51.6
0	edgegrid (2020, Hyderabad, \$6.0M)	51.4

Company	Tracxn Score
Motovolt (2020, Kolkata, \$1.9M)	51.0
Charzer (2020, Bengaluru, \$50.3K)	50.9
DigitalPaani (2020, Gurgaon, \$1.2M)	50.6
Navadhan Capital (2019, Mumbai, \$7.9M)	50.4
Ohm Mobility (2020, Bengaluru, \$367K)	49.3
Uravu Labs (2019, Bengaluru, \$4.2M)	49.3
Revamp Moto (2020, Nashik, \$1.8M)	49.1
Climes (2021, Delhi, \$1.2M)	48.5
Massive Mobility (2019, Noida, \$2.3M)	48.2
Evera Cabs (2019, New Delhi, \$7.1M)	48.2

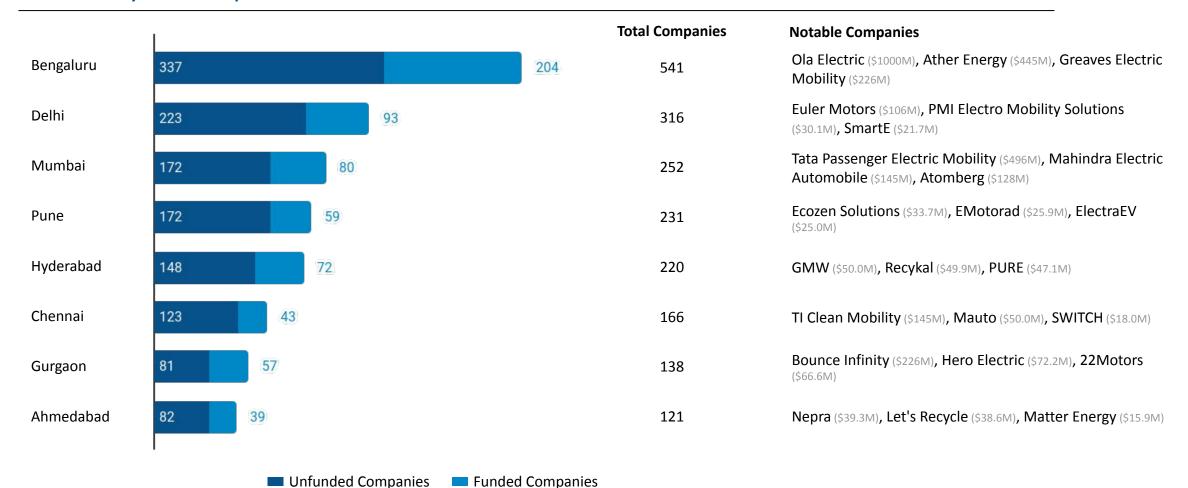
Company	Tracxn Score
Evify (2021, Surat, \$2.2M)	48.1
PI Green Innovations (2019, Pune, \$5.0M)	46.5
Zyngo (2020, Gurgaon, \$5.0M)	46.0
Zerocircle (2020, Gurgaon, \$300K)	45.6
Accacia (2022, Gurgaon, \$2.5M)	45.4
Pulse Energy (2020, Mumbai)	45.1
Fullfily (2021, Chennai, \$1.7M)	45.0
GreenCell Mobility (2019, Mumbai)	44.8
Solar Ladder (2021, Mumbai, \$1.3M)	44.3
Metro Ride (2019, Bengaluru, \$130K)	42.8





Companies by Geography

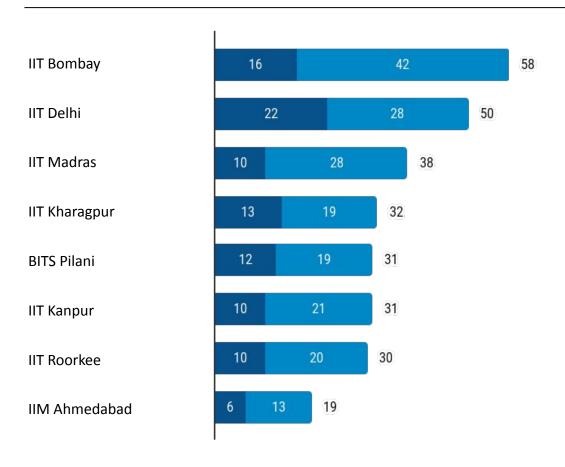
Distribution by Cities - Companies founded





Companies by Team Background - College wise

Distribution by Team Background















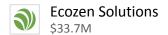


































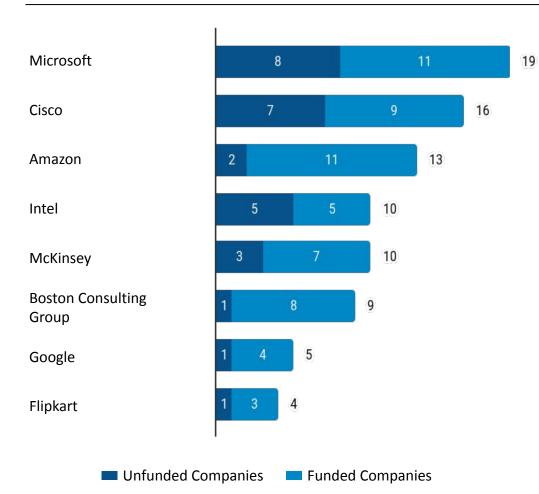


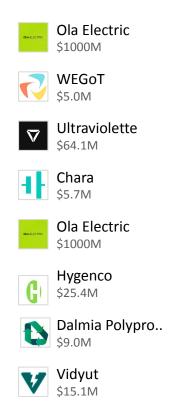
Unfunded Companies
Funded Companies



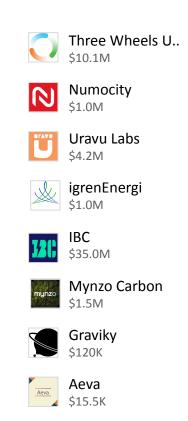
Companies by Team Background - Company wise

Distribution by Team Background









Funded Deadpooled Companies

Company	\$ Funding
S Svarochi UGHTING (2016, Delhi)	\$6.0M
(2009, Pune)	\$2.9M
Extra Carbon (2011, Gurgaon)	\$661K
NRS Chariot Tech (2017, Delhi)	\$307K
eXabit (2014, Bengaluru)	\$240K
Dataglen (2015, Bengaluru)	\$238K
Ezysolare (2014, Ahmedabad)	\$158K
NextDrop Technologies (2011, Bengaluru)	\$150K
Wifinity (2010, Bengaluru)	\$100K
TresMoto (2016, Bengaluru)	\$99.2K

Company	\$ Funding
Travoid (2015, Kochi)	\$35.0K
Zeuva (2018, Mumbai)	\$30.5K
Zupp (2016, Bengaluru)	-
Encashea (2015, Bengaluru)	-
Lytyfy (2015, Mumbai)	-
Fenbits Technology Sol (2017, Malappuram)	-
RUHM INNOVATION (2018, Tumakuru)	-
GreenGo Auto (2016, Bhubaneswar)	-
Nion (2015, Noida)	-
Adarin ET (2013, Bengaluru)	-

Company	\$ Funding
Truegreen (2009, Ahmedabad)	-
Crop Stacks Agritech (2016, Panaji)	-
3RDi (2018, Hyderabad)	-
GrowYi (2016, Bengaluru)	-
Algo Engines (2012, Mumbai)	-
Klonec (2012, Bengaluru)	-
Air-Eye (2018, Delhi)	-
MyCrop Technologies (2016, Ahmedabad)	-
Leisstung Motorraad (2018, Bengaluru)	-
Scraptap (2015, Hyderabad)	-



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Unicorn Trends

List of Unicorns

Investors in Unicorns by Stage of Entry

Top Unicorn Investors by Stage of Entry

Soonicorn Club - List of Soonicorns

Soonicorn Club - List of Minicorns



Unicorn Trends





Total Unicorns

Total Unicorns



0.3

Avg Years from Series A to Unicorn Round



\$59.1M

Avg \$ Funding before Unicorn Round



Avg # Funding Rounds before Unicorn Round



Avg Institutional Investors before Unicorn Round







4.3

Avg Years from Series A to Unicorn Round



\$189M

Avg \$ Funding before **Unicorn Round**



Avg # Funding Rounds before Unicorn Round



Bengaluru (1)

Top Cities

Avg Institutional Investors before Unicorn Round

Top Seed Stage Investors

Top Early Stage Investors



RNT Associates



Hyundai Motor Company



India Internet Fund





Matrix Partners India

+ 5 more

Top Late Stage Investors



DIG Investment



Alpha Wave



Edelweiss



TEKNE Tekne Capital Management



Ab Initio Capital

+ 14 more



List of Unicorns

Company	Short Description	Unicorn Event Date	Time from Series A (yrs) ¹	\$ Funding ²	# Rounds ²	# Investors ²
Ola Electric (2017, Bengaluru, \$1000M)	Developer of electric scooters	Jul 2019	0.3	\$59M	2	5





Ola Electric

Developer of electric scooters



Founded

Bengaluru City

\$1000M Funding

\$347M Annual Revenue

3.9K **Employee Count** **У** 112K

NA

App Rating

Twitter Followers





News Mentions

Founding Team

Bhavish Aggarwal imes in Co-Founder & CFO IIT Bombay BTech 2008

Anand Shah \bowtie in ex-Co-Founder Founder Sust, ex-Founder Dhamiri, Ola. Harvard University 2000

Ankit Jain ex-Co-Founder

Co-Founder & CEO StepChange, ex-Ola, McKinsey. IIT Bombay BTech 2007, ..

\bowtie in

Funding Rounds

Apr 2024	\$49M	Conven	EvolutionX
Dec 2023	\$2M	Angel	
Oct 2023	\$240M	Conven	SBI
Jul 2023	\$140M	Series E	Temasek +4 more
Apr 2022	\$7M	Series D	Alpha Wave
Feb 2022	\$123M	Series D	Alpine Investors +5 more

View all 13 Funding Rounds

Top Competitors



Ather Energy

(2013, Bengaluru, \$445M)

GREAVES

ELECTRIC

Greaves Electr... (2008, Bengaluru, \$226M) Hero Electric

gogolo

Gogoro

(2011, Taoyuan City, \$480M)

(2007, Gurgaon, \$72M)

AMPERE

Ampere Vehicles

(2008, Coimbatore, \$229M)



(2015, Hyderabad, \$47M)

View all 296 Competitors

Key News

- Apr 2024 Ola exits 3 global markets ahead of IPO Tech in Asia
- Mar 2024 Ola Electric expands service network, inaugurates its 450th service centre apnnews.com
- Mar 2024 Ola Electric Set To Launch Electric Autorickshaw Prior To IPO ElectronicsB2B
- Mar 2024 IPO-bound Ola Electric clocks highest registration of 35,000 units in Feb Mobility India

View all Key News



Investors in Unicorns by Stage of Entry

Company	Seed Stage	Early Stage	Late Stage
Ola Electric (2017, Bengaluru, \$1000M)	archermancap.com	rntassociates.com, tigerglobal.com, matrixpartners.in, <u>+3 more</u>	visionfund.com



Top Unicorn Investors by Stage of Entry

Investor	# Unicorn Portfolio	Seed Stage	Early Stage	Late Stage	Others*
Temasek Temasek	1	-	-	Ola Electric	-
Matrix Partners India	1	-	Ola Electric	-	-
SoftBank SoftBank	1	-	Ola Electric	-	-
ONE 360 One	1	-	-	Ola Electric	-
Kia Kia	1	-	Ola Electric	-	-
Edelweiss	1	-	-	Ola Electric	-
Chimera	1	-	Ola Electric	-	-
Tiger Global Management	1	-	Ola Electric	-	-
○ SBI	1	-	-	-	Ola Electric

Note: "Investors" includes only Institutional Investors who have invested before the Unicorn Round.

Others*: Includes investors who have invested in Non Equity rounds or Undisclosed Rounds

Soonicorn Club - List of Soonicorns

Tracxn Score
79.9
75.8
75.4
73.4
72.1
71.8
70.7
69.7
67.5
66.9

Company	Tracxn Score
Battery Smart (2019, Gurugram, \$74.0M)	65.8
Altigreen (2013, Bengaluru, \$48.8M)	64.9
Avaada (2009, New Delhi, \$880M)	61.9
Euler Motors (2018, Delhi, \$106M)	61.8
Cropin (2010, Bengaluru, \$68.9M)	61.7
GREATES Greaves Electric M ELECTRIC (2008, Bengaluru, \$226M)	61.6
Charge Zone (2018, Vadodara, \$89.7M)	61.2
Hero Electric (2007, Gurgaon, \$72.2M)	61.2
PURE (2015, Hyderabad, \$47.1M)	61.1
SUN Mobility (2017, Bengaluru, \$50.0M)	58.8

Com	npany	Tracxn Score
BOUNCE WWW.by	Bounce Infinity (2014, Gurgaon, \$222M)	58.4
	Absolute (2015, New Delhi, \$116M)	58.4
	Recykal (2015, Hyderabad, \$49.9M)	57.9
8	GMW (2010, Hyderabad, \$50.0M)	57.3
49	Simple Energy (2019, Bengaluru, \$53.5M)	54.7
dia	TI Clean Mobility (2022, Chennai, \$145M)	48.6
(%)	Kabira Mobility (2017, Sancoale, \$50.0M)	41.9
аито	Mauto (2019, Chennai, \$50.0M)	35.2

Soonicorn Club - List of Minicorns

Company	Tracxn Score	
Cygni Ene (2014, Hyde	rgy erabad, \$28.5M)	71.6
Bolt.Earth (2017, Beng	galuru, \$24.6M)	68.0
DrinkPrim (2016, Beng	ne galuru, \$12.8M)	65.7
Statiq (2019, Gurg	aon, \$27.5M)	64.8
Husk Pow (2008, Path	er Systems a, \$74.3M)	64.3
Attero (2008, Roor	kee, \$31.1M)	63.9
GPS Rene (2012, Beng	wables galuru, \$20.0M)	63.7
Let's Recycle (2012, Ahm	rcle edabad, \$38.6M)	63.5
Chakr Inn (2015, Gurg	ovation aon, \$12.8M)	61.5
Exponent (2020, Beng	Energy galuru, \$47.0M)	61.5

Com	ipany	Tracxn Score
SMA??	Smart Joules (2014, Delhi, \$6.5M)	61.2
V	Tork Motors (2010, Pimpri Ch, \$15.6M)	60.6
	Phool (2015, Kanpur, \$12.7M)	59.2
*	Skymet Weather (2003, Noida, \$11.8M)	59.0
MOEVING	MoEving (2021, Gurgaon, \$13.3M)	58.7
	Genrobotics (2017, Thiruvana, \$3.0M)	58.5
B	Buyofuel (2019, Coimbatore, \$2.3M)	58.2
ELECTRA 🖅	ElectraEV (2017, Pune, \$25.0M)	58.0
V	Vecmocon Technolog (2016, Delhi, \$6.0M)	57.7
\$	Varaha (2022, Gurugram, \$12.7M)	57.4

Com	pany	Tracxn Score
OYE!	Oye Rickshaw (2017, Gurgaon, \$17.1M)	57.0
Fasa	Fasal (2018, Bengaluru, \$19.4M)	56.7
EM	EMotorad (2020, Pune, \$25.9M)	56.7
alt. mobility	Alt Mobility (2020, Delhi, \$6.5M)	56.7
V	Vidyut (2021, Bengaluru, \$15.1M)	56.5
**	Planys Technologies (2015, Chennai, \$10.5M)	55.9
	Oben Electric (2020, Bengaluru, \$11.9M)	55.4
•	ElectricPe (2021, Bengaluru, \$8.3M)	55.4
chargeup	Echargeup (2019, Delhi, \$9.6M)	55.4
\$	Prescinto (2016, Bengaluru, \$12.7M)	54.6

View all 78 companies on <u>Tracxn Platform</u>

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Top Funded Business Models



Top Funded Business Models - last 1 year (1/5)

Rank	Rank Business Model \$ Funding # Rounds		Top Funding Round	Details	
1 🗚 11	Renewable Hydrogen Generation	\$233M	1	Avaada \$233M Series F	<u>Link</u>
2 🗚 3	Automotive Batteries Manufacturers	\$63.4M	4	18C \$35.0M Seed	<u>Link</u>
3 •4	Local Taxi Aggregators	\$53.8M	3	BluSmart \$24.8M Series A	<u>Link</u>
4 •2	EV Charging Network Operators	\$43.8M	5	Bolt.Earth \$20.0M Series B	<u>Link</u>
5	Solar DERMS	\$43.0M	1	Husk Power S \$43.0M Series D	<u>Link</u>
6 •12	Lithium Ion Secondary Batteries	\$36.3M	3	IBC \$35.0M Seed	<u>Link</u>
7 🗚 3	Electric Vehicle Battery Swapping	\$36.0M	3	Battery Smart \$33.0M Series A	<u>Link</u>
8 🗚 11	Fast Chargers	\$26.4M	1	É Exponent Ene \$26.4M Series B	<u>Link</u>
9 🕶	For Delivery Professionals	\$20.7M	2	Yulu \$19.3M Series B	<u>Link</u>
10 🗚 11	Solar Project Financing	\$10.8M	1	ecofy \$10.8M Series A	<u>Link</u>

^{*} Rank is based on \$Invested in last 1 year in the Business Model. 🛦 - Indicates change in Rank from previous 1 year.



Top Funded Business Models - last 1 year (2/5)

Rank	Business Model	\$ Funding	# Rounds	Top Funding Round	Details
11 v 6	Internet First Lender	\$10.4M	2	Vidyut \$10.0M Series A	<u>Link</u>
12	Vehicle Rental Solution	\$10.0M	1	BillionE \$10.0M Seed	<u>Link</u>
13 🕶 10	Electrical Aircraft	\$9.5M	2	ideaForge \$7.3M Series C	<u>Link</u>
14 🕶	Parcel Delivery Electric Vehicle	\$7.6M	3	Alt Mobility \$6.0M Series A	<u>Link</u>
15 •25	Online Car Leasing	\$7.4M	2	Alt Mobility \$6.0M Series A	<u>Link</u>
16 🕶	Commercial Drones	\$7.3M	1	ideaForge \$7.3M Series C	<u>Link</u>
17 ▼ 11	Last Mile Logistics	\$6.8M	4	Zyngo \$5.0M Seed	<u>Link</u>
18 •25	Self-drive Two-wheeler Rental	\$6.0M	1	Alt Mobility \$6.0M Series A	<u>Link</u>
19 🚹	Hydrogen Electrolyzers	\$5.7M	1	NewTrace \$5.7M Seed	<u>Link</u>
20	Syngas From Waste	\$5.4M	1	GPS Renewables \$5.4M Series B	<u>Link</u>

^{*} Rank is based on \$Invested in last 1 year in the Business Model. 🛦 - Indicates change in Rank from previous 1 year.



Top Funded Business Models - last 1 year (3/5)

Rank	Business Model	\$ Funding	# Rounds	Top Funding Round	Details
21	Underwater Inspections	\$5.3M	2	Planys Technologies \$5.2M Seed	<u>Link</u>
22 🗚	QEHS Management System	\$5.0M	2	Sprih \$3.0M Seed	<u>Link</u>
23	Smart Energy Meters	\$5.0M	1	Kimbal \$5.0M Series A	<u>Link</u>
24	Electrochemical Based Wastewater Treatment	\$4.0M	1	INDRA \$4.0M Series A	<u>Link</u>
25 •9	Electric Farm Tractor	\$3.9M	2	AutoNxt Automation \$2.0M Seed	<u>Link</u>
26	Fleet Electrification Modelling and Simulation	\$3.0M	2	Electrifi Mobility \$3.0M Seed	<u>Link</u>
27 ▼ 10	Own-Fleet Taxi	\$2.5M	1	Snape-E \$2.5M Seed	<u>Link</u>
28	Drone-based Package Delivery Services	\$2.1M	1	REDWING Redwing \$2.1M Seed	<u>Link</u>
29	Lithium-Ion Battery Recycling	\$2.1M	1	ElementRe Technol \$2.1M Seed	<u>Link</u>
30 ▼ 22	Automotive Powertrain Systems	\$1.7M	4	Attron Automotive \$575K Seed	<u>Link</u>

^{*} Rank is based on \$Invested in last 1 year in the Business Model. 🛦 - Indicates change in Rank from previous 1 year.



Top Funded Business Models - last 1 year (4/5)

Rank	Business Model	\$ Funding	# Rounds	Top Funding Round	Details
31	Solar Panels Design Software	\$1.3M	1	Solar Ladder \$1.3M Seed	<u>Link</u>
32 v ₅	Four Wheelers in Energy Storage Tech	\$1.3M	2	Mobec \$1.0M Seed	<u>Link</u>
33	Industrial Wastewater Treatment	\$1.2M	1	DigitalPaani \$1.2M Seed	<u>Link</u>
34 🗚	Biofuels from Waste	\$1.2M	1	Biofuels Junction \$1.2M Seed	<u>Link</u>
35	EV Charging Management Software	\$606K	2	82VOLT \$606K Seed	<u>Link</u>
36 ▼ 16	Waste Management Softwares	\$561K	3	ReCircle \$561K Seed	<u>Link</u>
37	Farming as a Service	\$550K	1	C Alt Carbon \$550K Seed	<u>Link</u>
38	Four Wheelers in Electric Vehicles	\$534K	2	Binani Technologies \$534K Seed	<u>Link</u>
39	Marketplace for Solar Projects	\$427K	1	SafEarth \$427K Seed	<u>Link</u>
40	Sustainable Fabrics	\$373K	2	Canvaloop \$240K Angel	<u>Link</u>

^{*} Rank is based on \$Invested in last 1 year in the Business Model. 🛦 - Indicates change in Rank from previous 1 year.



Top Funded Business Models - last 1 year (5/5)

Rank	Business Model	\$ Funding	# Rounds	Top Funding Round	Details
41	Advanced Solar PV Modules	\$250K	1	P3C \$250K Seed	<u>Link</u>
42 •6	E-Scooter Stations	\$241K	1	Blive \$241K Angel	<u>Link</u>
43	Robotic Waste Sorting	\$160K	1	Wastefull Insights \$160K Seed	<u>Link</u>
44	Non Hybrid Flying Cars	\$100K	1	ePlane \$100K Angel	<u>Link</u>
45	Inductive Wireless Charging	\$90.0K	2	Simactricals \$90.0K Seed	<u>Link</u>



^{*} Rank is based on \$Invested in last 1 year in the Business Model. A - Indicates change in Rank from previous 1 year.

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Recent Key News (1/3)

Transactions

- EV Startup EMotorad Taps Dhoni As Equity Investor <u>Inc42</u>
- Biofuels Firm Gps Renewables Raises \$50 Mn From Private, Public Sector Banks <u>EIN Presswire</u>
- ElectriFI doubles down on Husk Power Systems with \$4 mn investment, accelerates clean energy access <u>Indiatimes</u>
- EV Startup Bounce Infinity In Talks To Raise Up To \$40 Mn Funding Inc42
- PE Firm Singularity Growth Injects Rs 400 Cr into Akshayakalpa, Lohum <u>Techiexpert</u>
- Recykal Raises \$13M in Pre-Series B Funding Round Led by 360 ONE Asset Management <u>Startup Story</u>
- EV startup Zypp in talks to raise new funding from Tribe Capital at \$300-350 million valuation <u>Indiatimes</u>
- Indian charging startup Simactricals raises 7.5 million rupees IHS Markit
- Singularity Growth Invests In Lohum, Akshayakalpa, 3 Other Companies
 From Second Fund Inc42
- AutoNxt Automation Secures \$3 Million Pre-Series A Funding Led by Saama Startup Story

Company Updates

- Google-Backed Cropin Technology Launches Open-Source AI Model 'Akṣara' To Empower Farmers and Agricu.. <u>Latestly</u>
- Omega Seiki, Exponent Partner For 15 Minute E3W Charging ElectronicsB2B
- Pravaig expands product portfolio with launch of cufflinks Fashion Network
- Ola Electric cuts prices of S1 X range of e-scooters, to start from Rs 69,999 <u>Lokmat</u>
- CyanConnode secures fifth order from IntelliSmart for Smart Metering Deployment DirectorsTalk Interviews
- Ather Energy Eyes Expansion Into Motorcycle Market <u>ElectronicsB2B</u>
- Bounce Infinity launches India's first liquid-cooled battery technology for EVs <u>CNBC-TV18</u>
- Singularity Growth Invests In 5 Companies From Second Fund <u>StartupNews</u>
- Germany's 50Hertz to begin Windanker offshore wind farm onshore works <u>Power Technology</u>
- Ola exits 3 global markets ahead of IPO <u>Tech in Asia</u>



Recent Key News (2/3)

Legal

- Yulu Sues Kinetic Green For Trademark Infringement ElectronicsB2B
- Delhi HC Issues Notice To Hero MotoCorp In Trademark Battle With EV Maker Ultraviolette <u>Inc42</u>
- Ultraviolette Files Formal Ojection against Harley-Davidson X440 name, Here's Why News18
- Germany, Denmark Probe Market for Bornholm Energy Island Cable Connection(s) Offshore WIND
- Hero Electric, Okinawa To Face Action For FAME Violations? Here's What Is Happening News18
- FAME-II Subsidy Misappropriation: Centre To Soon Decide On Action Against Hero Electric, Okinawa <u>Inc42</u>
- NEPRA Fines NTDC Rs. 10 million for Jamshoro Grid Station Tripping <u>ProPakistani</u>
- Bombay HC Extends Relief To Atomberg Against Polycab India Till November Inc42

Partnerships

- Yulu Targets Global Expansion, Optimistic About Bajaj Auto Partnership ElectronicsB2B
- Selene Well Remains on Track as Dana Petroleum Joins Shell and Deltic as Partner <u>oedigital.com</u>
- Servotech Power Systems and Electra EV partner for innovative EV Charging Technologies <u>apnnews.com</u>
- Electra and Eurasian partner on EV-focused cobalt deal Mining Magazine
- SAIL Partners SaaS Startup Sentra. World for Carbon Emission Tracking and Reduction IndianWeb2
- Zen Mobility Partners with ElectroRide to Launch the First Experience Center in Delh.. <u>Asian News International</u>
- DG Innovate enters MoU with EVage to establish JV in India for production of Pareta .. <u>DirectorsTalk Interviews</u>
- GLIDA partners with Statiq to improve EV charging experience in India etn.news
- Okinawa Autotech Partners With ReadyAssist To Revolutionize EV Customer Support News18
- Cropin Technology inks pact with AWS India to address global hunger, food insecurity Moneycontrol



Recent Key News (3/3)

People Movement

- EV Mobility Supply Chain Startup, ZEVO appoints Jeet Chandan, India's youngest VC and co-founder .. apnnews.com
- Socomec Greater India Appoints Nida Khanam as HR Head Adgully
- Revolt Motors Appoints Pradeep Lamba as VP of Marketing Adgully
- BluSmart appoints Google's Aditi Shukla as president of corporate development The Economic Times
- Schneider Electric's Ajay Shanker joins Ultraviolette Automotive as CFO **Financial Express**
- Hero MotoCorp-Backed Ather Energy's CFO Deepak Jain Set To Exit; Sohil Parekh To Take Over Inc42
- Ather Energy Cfo Deepak Jain To Leave; Sohil Parekh To Take Over YourStory
- Ather's Tony Mathew Jose Joins Exponent As HR Head ElectronicsB2B
- Motors Onboards Auto Industry Veteran Anal Vijay Singh as VP Manufacturing & Plant head Business News This Week
- Euler Motors Names Anal Vijay Singh As VP Of Manufacturing And Head of Palwal Facility **ElectronicsB2B**

Other

- Zypp Electric's revenue jumps 3X to Rs 325 Cr in FY24 YourStory
- Log9 Materials Lto Batteries Obtain Bis Certification ElectronicsB2B
- EV startup BattRE's revenue dips to Rs 87 Cr in FY23; profit tanks too **Entrackr**
- ideaForge's Q6 Quadcopter receives DGCA Type Certification, unlocking excellence in Mapping,.. Express Computer
- Cropin Technology Achieves B Corp Certification iGrow News
- A New Patent Could Enable Rice Seeding with Drones Could Revolutionize Sustainable Agriculture **DRONELIFE**
- ideaForge achieves Great Place To Work Certification for Outstanding Workplace Culture apnnews.com
- Back IPO-bound Ola Electric gets PLI certification for its second scooter; to receive incentives for.. Livemint
- ideaForge's Q3 Profit Jumps 16X QoQ To INR 14.8 Cr Inc42
- KPIT reports Q3 FY24 results with Net Profit Growth of 55% Y-o-Y and CC Revenue Growth of 31.. apnnews.com



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Appendix



Vendor Discovery

#	Vendor Name	Country	# Customers	Customers
1	Bolt.Earth	India	7	Zypp Electric (\$37.5M), ETO Motors (\$12.2M), Hop Electric Mobility (\$2.6M), Hala mobility (\$1.0M) <u>+3More</u>
2	Evnnovator Techn	India	6	Lithium Urban Technologies (\$28.1M), BillionE (\$10.1M), Malbork, Capital EV <u>+2More</u>
3	* HDA Motors	India	4	Magenta (\$56.2M), SUN Mobility (\$50.0M), Three Wheels United (\$10.1M), Zyngo (\$5.0M)
4	∞ Procurabl	India	4	Tork Motors (\$15.6M), Orxa Energies (\$5.7M), General Aeronautics (\$3.8M), Exicom
5	esmito Esmito	India	3	ETO Motors (\$12.2M), Flowtrik, CK Motors
6	ADISYS	India	2	Hind High Vaccum, Elmeasure
7	AeroMegh	India	2	Marut Drones (\$100K), Indrones
8	Capgrid	India	2	Tork Motors (\$15.6M), IFB
9	Chakra Network S	India	2	Cygni Energy (\$28.5M), ZedBee Technologies (\$732K)
10	E xicom	India	2	SmartE (\$21.7M), Kinetic Green Energy & Power Solutions

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